PROTECTING YOUR INFORMATION

BULWARK 20 YEARS

About Us

Bulwark is the leading provider for Information Security products & solutions in the Middle East and North African region. Headquartered in Dubai, with offices in Dubai Silicon Oasis, Bulwark serves the entire region with innovations from more than 20 cutting-edge technology vendors and works with more than 500+ channel partners, with the aim of bringing the best in technology to customers in the region. Customers from various sectors including Banking & Finance, Government, Oil & Gas, Defense, Manufacturing, Hospitality, Medical, and Education, rely on solutions distributed by Bulwark for securing and managing their IT infrastructure. Bulwark has won numerous industry awards for leadership in IT sales and support and has been rated as the best VAD in the region.

Bulwark Technologies has expanded its operations in the Indian sub-continent with head office in Bangalore. Bulwark's India office provides best support through a robust partner network to its growing customer base in India.

Bulwark partners with best-of-breed technology vendors, offering award-winning products with excellent customer service. We deliver round-the-clock value-added services through our partner network across the Middle East region..

Your Trusted Security Partner offering Value-Added Services for IT Security Solutions

Value Added Services Offered by Bulwark

- Pre-sales Consultancy
- Sales and Technical Training
- Demo and POC Support
- Implementation Services
- Joint Marketing and Communications Activities
- Partner Loyalty Programs
- Timely technical support
- Channel Enablement Sessions

Solutions Portfolio

Solution Offerings in Middle East :

- Next Generation Firewall / UTM
- Endpoint Security Solutions
- Enterprise File Sync and Share
- Secure Managed File Transfer
- Advanced Malware Detection / Breach Defender
- Deception Technology
- Web Application Vulnerability Scanner
- DDoS Protection
- Enterprise Messaging Gateway Appliance
- Networking Access Points / Switches / Routers
- Endpoint DLP/Enterprise Mobility Management
- Privileged Identity & Access Management (PIM / PAM)
- Cloud Email Services – Security/Archival/Business Continuity

- Web Application Firewall
- Insider Threat Detection
- User Behavior Analysis
- SOC Automation
- Endpoint Detection & Response
- SCADA Security
- Hardware Security Module
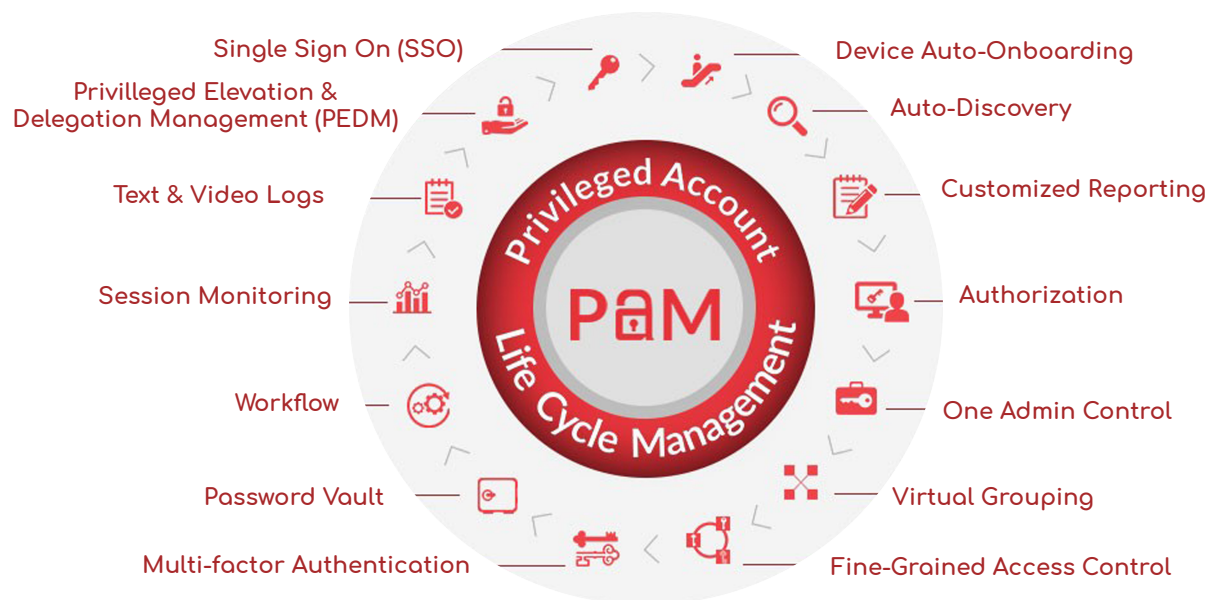- Network Monitoring and Mapping

Solution Offerings in India :

- Secure Managed File Transfer
- Advanced Malware Detection / Breach Defender
- Two-Factor Authentication
- Privileged Identity & Access Management (PIM / PAM)
- Insider Threat Detection / User Behavior Analysis
- Cloud Email Services – Security / Archival / Business Continuity
- Hardware Security Module
- Enterprise Mobility Management
- E-mail Archival and Compliance
- Hardware Encrypted Flash Drives / Disc Drives

Our Product Portfolio

ARCON : ARCON is a leading Information Risk Management Solutions provider, specializing in Privileged Access Management and continuous Risk Assessment solutions.

Single Sign On (SSO)

Privilleged Elevation & Delegation Management (PEDM)

Text & Video Logs

Session Monitoring

Workflow

Password Vault

Multi-factor Authentication

Device Auto-Onboarding

Auto-Discovery

Customized Reporting

Authorization

One Admin Control

Virtual Grouping

Fine-Grained Access Control

Privileged Account
PaM
Life Cycle Management

arcon

ARCON Privileged Access Management (PAM) is a leading global product and a robust solution that mitigates risks arising out of Privileged Identity and Access Management and helps meeting compliance requirements.

Lastline™ : Enterprise security professionals use Lastline to defend their organizations against advanced malware-based attacks that result in damaging and costly data breaches. Our solutions deliver the visibility, context and integration security teams need to rapidly detect and respond to network breaches. Guided by a dynamic blueprint of the breach unfolding within their organization, our customers achieve exceptional enterprise security using fewer resources and at a low total cost of ownership. Lastline Defender's unique approach to applying AI to network security significantly improves your cyber resilience and reduces your cyber risk.

Lastline Email Defender works with your existing email system to protect your organization from business email compromise (BEC) and other email-based threats like ransomware, crypto mining, credential stealing, social engineering, and spear-phishing.
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Sophos : Sophos is a leader in next-generation endpoint and network security solution and as the pioneer of synchronized security develops its innovative portfolio of endpoint, network, encryption, web, email and mobile security solutions to work better together. Sophos makes IT security simple with next generation solutions that protect networks, servers and devices, wherever they are. Sophos Network Protection: Offers powerful Unified Threat Management for your entire network through the below mentioned solution offerings:

• XG Next-Gen Firewall
• Secure Wi-Fi
• Secure Email Gateway

Sophos Server/End-user Protection: Offers Servers, endpoint, mobile and web security-licensed per user not device, through the below mentioned solution offerings:

• Sophos Central Protection for Endpoint & Servers
• Safeguard Encryption
• Mobile Device Management

Accellion : The Accellion secure file sharing and governance platform empowers millions of professionals all over the world to share sensitive information with external partners simply, securely, and in compliance. When users click the Accellion button inside an email, mobile or enterprise app, they know it's the simplest way to securely share sensitive information with the outside world. By giving users an easy, secure external communication channel, CISOs prevent data leaks, protect against malicious attacks, and eliminate shadow IT.

The Accellion CISO Dashboard provides complete visibility to all information exchanged across the Accellion platform, including detailed drill downs on what is being shared, who is sharing it, where it is coming from, and where it is going. The Accellion CISO Dashboard arms you with the information you need to understand the pervasive threats that arise from sharing content across enterprise borders, develop proactive plans to address them, and assess the effectiveness of your preventative policies, programs and systems. Accellion's solutions have been used by millions of end users and have been installed at more than 3,000 of the world's leading corporations and government agencies.

Mimecast : Mimecast's security, archiving and continuity cloud services protect business email and deliver comprehensive email risk management in one fully-integrated subscription service.
Mimecast reduces the risk, complexity and cost traditionally associated with protecting email. You no longer have to manage an array of disjointed point solutions from multiple vendors. And you mitigate single vendor exposure if you have moved your primary email server to the cloud with services like Microsoft Office 365.

HelpSystems : Organizations around the world rely on HelpSystems to make IT lives easier and keep businesses running smoothly.Our software and services monitor and automate processes,encrypt and secure data,and provide easy access to the information people need.

GoAnywhere MFT™ is a managed file transfer solution which streamlines the exchange of data between your systems, employees, customers and trading partners. Deployable on-premises, cloud and hybrid environments, it provides a single point of control with extensive security settings, detailed audit trails and reports. It supports all of the popular protocols and encryption standards including SFTP, SCP, FTPS, FTP, Open PGP, HTTPS, AS2 and ZIP with AES encryption. It also helps to meet strict security policies and compliance with PCI DSS, HIPAA, GDPR, FISMA and more.

Intermapper helps you create a network map, giving you a live view of what's happening on your network, mapping & monitoring more than your IT Network. Color-coded statuses tell you what's up and what's down. A variety of map layout options and icon choices help bring your unique IT environment to life. ernment customers worldwide in sectors that include defense, healthcare, finance, energy, consumer products, and other key industries.

Netwrix : Change auditing is the essential process of maintaining every organization's security, governance and compliance requirements. Organizations need to keep track of changes to their IT environments and regularly assess current system configuration to detect security violations, troubleshoot issues, prevent downtimes and maintain continuous compliance with security standards and industry regulations. Netwrix meets these needs with simple, efficient and affordable solutions that do not require invasive deployments or extensive maintenance efforts, that impact critical IT infrastructure and are expensive in terms of both time and money. Netwrix Auditor platform enables auditing of the broadest variety of IT systems, including Active Directory, Exchange, File Servers, SharePoint, SQL Server, VMware, Windows Server and others. It also supports privileged user activity monitoring in all other systems, even if they do not produce any logs, via user activity video recording with the ability to search and replay.

This visibility enables our customers to understand where sensitive data is located, what the risks around it are and what activity is threatening its security.

Netwrix Auditor for Active Directory	Netwrix Auditor for Azure AD	Netwrix Auditor for Exchange
Netwrix Auditor for Office 365	Netwrix Auditor for Windows File Servers	Netwrix Auditor for EMC
Netwrix Auditor for NetApp	Netwrix Auditor for SharePoint	Netwrix Auditor for Oracle Database
Netwrix Auditor for SQL Server	Netwrix Auditor for Windows Server	Netwrix Auditor for VMware
	Netwrix Auditor for Network Devices	

Utimaco : Utimaco is a leading manufacturer of Hardware Security Modules (HSMs) that provide the Root of Trust to many industries, from financial services and payment to the automotive industry, cloud services and the public sector. We keep cryptographic keys and digital identities safe protecting your critical digital infrastructures and high value data assets. Our products enable innovation and support the creation of new business by helping to secure critical business data and transactions..

iStorage : iStorage is the trusted global leader of PIN authenticated, hardware encrypted data storage devices, that include: USB Flash Drives, Hard Disk Drives, and Solid State Drive formats. We deliver the most innovative products to securely store and protect data to Military specified encryption levels, safeguarding your valuable business information whilst ensuring compliance to regulations and directives. iStorage the world's most secure, easy to use and affordable USB Flash Drives /Portable hard Drives comes with features:

• PIN authentication – full disk encryption
• Award Winning, FIPS Certified Drives
• Capacities up to 10GB
• AES 256-bit hardware encryption
• Immune to key-loggers and brute force attacks
• No software required – OS and platform independent

Use iStorage Encrypted USB Drives and avoid data loss

Endpoint Protector by CoSoSys : Endpoint Protector by CoSoSys is a leading developer of endpoint centric Data Loss Prevention (DLP) solutions and security software. Its flagship product, Endpoint Protector, is an advanced all-in-one DLP solution for Windows, macOS, and Linux as well as Thin Clients, that puts an end to unintentional data leaks, protects from malicious data theft and offers seamless control of portable storage devices. Its content filtering capabilities for both data at rest and in motion, range from predefined content based on dictionaries, regular expressions and machine learning to profiles for data protection regulations such as GDPR, HIPAA etc.

ESET : For 30 years, ESET® has been developing industry-leading IT security software and services for businesses and consumers worldwide. With solutions ranging from endpoint and mobile security, to encryption and two-factor authentication, ESET's high-performing, easy-to-use products give consumers and businesses the peace of mind to enjoy the full potential of their technology. ESET unobtrusively protects and monitors 24/7, updating defenses in real-time to keep users safe and businesses running without interruption. Evolving threats require an evolving IT security company. Backed by R&D centers worldwide, ESET becomes the first IT security company to earn 100 Virus Bulletin VB100 awards, identifying every single "in-the-wild" malware without interruption since 2003.

MailStore : MailStore Server is one of the world's leading solutions for email archiving, management and compliance for small and medium-sized businesses. Businesses can benefit from all advantages of modern, secure email archiving with MailStore Server.

SecurEnvoy : SecurEnvoy is a leading UK based provider of award-winning multifactor authentication ("MFA") software solutions, which utilise a user's mobile device as the 'something you own' component of MFA. With SecurEnvoy's tokenless multi factor authentication, you identify people, not devices. That means employees can use whatever device they like to confirm their identity, whether that's a desktop PC the latest wearable, or their personal smartphone.

As pioneers in the development of Tokenless® authentication, SecurEnvoy has enabled over 1,000 organisations across the world bolster their identity and access management security safeguards with innovative and easy to deploy authentication solutions, which maximise the value of a customers' existing technology infrastructure and enable a user to authenticate at anytime and anywhere. SecurEnvoy is a wholly owned subsidiary of Shearwater Group plc (AIM: SWG), the London Stock Exchange listed provider of digital resilience solutions.

Radware : Radware is a global leader of application delivery & cyber security solutions for virtual, cloud & software defined data centers. Our award-winning solutions portfolio delivers service level assurance for business-critical applications, while maximizing IT efficiency. Radware solutions empower more than 10,000 enterprise & carrier customers world wide to adapt to market challenges quickly maintain business continuity & achieve maximum productivity while keeping costs down.

NetSupport : With 28 years' development expertise and a 16 million worldwide install base, NetSupport is a leading producer of educational and corporate software solutions. Both industry experts and our customers worldwide consistently say that NetSupport products are the best in their class, so it's no wonder they have won over 250 awards – and counting!

EnGenius : EnGenius is the pioneer of Long-Range high-power wireless solution provider in the telecommunication industry. As a leader of wireless technology, EnGenius stays ahead of the trends and promises to provide high quality products and services to its customers globally. The vendor features a complete product line for all wireless environments, from enterprise-class wireless communications systems which includes long-range cordless phones, network servers and security products, wireless mesh networking for digital wireless network cities, to end-user wireless network products. Get connected, get EnGenius.

SendQuick : TalariaX™ develops and offers enterprise mobile messaging solutions for improving business workflow and productivity. Our award-winning range of 'sendQuick' SMS gateway solutions includes include IT Alerts & Notifications, Secure Remote Access via 2-Factor Authentication, Broadcast messaging, Business Process Automation and System Availability Monitoring. These solutions are geared towards addressing critical business requirements to minimize disruption during unplanned system downtime and provide security and confidentiality of sensitive business data.

Acunetix : Acunetix automatically scans off-the-shelf and custom-built websites for web vulnerabilities, detecting and reporting on over 3000 vulnerabilities including SQL Injection and XSS and out-of-band vulnerabilities such as Blind SQL Injection. Acunetix fully supports HTML5, JavaScript and AJAX-heavy websites, allowing auditing of complex, authenticated applications. Acunetix also includes integrated vulnerability management features to extend the enterprise's ability to comprehensively manage, prioritize and control vulnerability threats – ordered by business criticality. Available on Premise or Online.

Acunetix Online : Acunetix Online acts as a virtual security officer for any sized company, scanning websites, including integrated web applications, web servers and any additional perimeter servers for vulnerabilities - without the need to license or install software. Acunetix Online will scan the website with its industry-leading crawling and scanning technology, including full HTML 5 support, and its unmatched SQL injection and Cross-Site Scripting detection capabilities.

42Gears Mobility Systems : 42Gears is a leading Unified Endpoint Management provider, offering SaaS and On-premise based mobility solutions to secure, monitor and manage all business endpoints such as tablets, phones, desktops and wearables. 42Gears products support company-owned as well as employee-owned devices built on Android, iOS, Windows, Linux and ChromeOS platforms, and are used in verticals like healthcare, manufacturing, logistics, education and retail. 42Gears products are trusted by over 7000+ customers in more than 100 countries.

TrapX Security : TrapX Security is the pioneer and global leader in cyber deception technology. Their DeceptionGrid solution rapidly detects, deceives, and defeats advanced cyber-attacks and human attackers in real-time. DeceptionGrid also provides automated, highly accurate insights into malicious activity, unseen by other types of cyber defences. By deploying DeceptionGrid, you can create a proactive security posture, fundamentally halting the progression of an attack while changing the dynamic of cyber-attacks by shifting the burden to the attack-

Cyberbit : Cyberbit is the world leading provider of cybersecurity training and simulation platforms, and the leading provider of detection / response / automation and orchestration products across IT and OT Networks. Cyberbit products have been forged in the toughest environments on the globe and include:

Cyber Range for simulated cybersecurity training
ICS / SCADA Security (OT Security)
SOAR security automation, orchestration and response
EDR endpoint detection and response powered by behavioral analysis, to protect for highly targeted organizations

Ekran System Inc. : Ekran System is a universal threat protection solution to help with employee monitoring, third party service provider control and regulation compliance. Monitoring user activities on both servers and desktops, Ekran System Inc. provides comprehensive screen video log for each user session together with synchronized multi-layered metadata such as application names, keystrokes, Visit URLs, connected devices, entered commands, started scripts and more.

Get Started Now

Our partners are asset for Bulwark. We consider our partners to be an integral part of the Bulwark Team. Our partners work together with us to give customers a great experience.

Bulwark provides unique knowledge regarding all our Products and services to our wide partner network. Bulwark also strives to actively develop and maintain a personal relationship with each of our partners, to work together towards a common goal and objective.

If you are interested in partnering with us,
Visit: **www.bulwark.biz / www.bulwarkme.com**
Mail us at **info@bulwark.biz**

Reseller
HOT
50

Reseller Hot 50 Best Security Training Initiatives Award:

Bulwark was awarded the 'Best Security Training Initiatives Award' at the prestigious Reseller Hot 50 Awards 2018 organized by CPI Media Group. The award recognizes and honors Bulwark for being an eminent player and making significant contributions, initiatives & delivering cyber security specialized value-added services & training for partner growth & development.

Enterprise
CHANNELS | MEA
ENTERPRISE SOLUTIONS ADVISORY FOR CHANNEL PARTNERS

Enterprise Channels MEA Networking Distributor of the Year:

Bulwark was honoured the 'Networking Distributor of the Year' award in the prestigious Global Enterprise Connect (GEC) Awards organized by leading media house, Enterprise Channels MEA in October 2016. This award pays tribute to the company that has excelled in providing and delivering value added services, that include networking solutions design architecture, pre-sales consulting, training, channel enablement programs, post-sales implementation and technical support, and adding value at every stage of the product life cycle. As a networking distributor, Bulwark has expanded its networking solutions portfolio, training capabilities and professional services to assist its growing channel base. The company demonstrated an all-round channel focus with several channel development schemes covering pre-sales, marketing support, services, lead generation and expanding their networking product array throughout the year.

We let our quality work and commitment to customer satisfaction be our slogan.

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